| Line \# | Project Construction Cost Borrowing \& Debt Exclusion Costs Scenario 1 |  |
| :---: | :--- | :---: |
| 1 | Total Probable Estimated Municipal Wastewater Project Cost | $\$ 129,100,000$ |
| 2 | Use of State \& Federal Earmarks to Reduce Wastewater Project Cost Borrowing Amount | $\$ 1,750,000$ |
| 3 | Borrowed from Mass Clean Water Trust for Qualified Construction Costs | $\$ 112,600,000$ |
| 4 | Borrowed at Market Interest Rates for Non-Eligible Design Costs, Land Acquision \& Legal Costs | $\$ 14,750,000$ |
| 5 | Average Annual Project Debt Service Over 30 Year Period | $\$ 6,359,189$ |
| 6 | Debt Exclusion per \$1,000 in Assessed Property Value Over 30 Year Period | $\mathbf{\$ 1 . 5 0}$ |
| 7 | Debt Exclusion for Avg Single Family Home $\mathbf{=} \mathbf{\$ 7 4 5 , 3 1 9}$ Over 30 Year Period | $\mathbf{\$ 1 , 1 1 6}$ |


| Line \# | Project Construction Cost Borrowing \& Debt Exclusion Costs Scenario 2 |  |
| :---: | :--- | :---: |
| 8 | Total Probable Estimated Municipal Wastewater Project Cost | $\$ 129,100,000$ |
| 9 | Use of State \& Federal Earmarks to Reduce Wastewater Project Cost Borrowing Amount | $\$ 1,750,000$ |
| 10 | Borrowed from Mass Clean Water Trust for Qualified Construction Costs | $\$ 112,600,000$ |
| 11 | Appropriation of Sale of Land Funds to Reduce Wastewater Project Cost Borrowing Amount | $\$ 14,750,000$ |
| 12 | Average Annual Project Debt Service Over 30 Year Period | $\$ 5,448,681$ |
| 13 | Debt Exclusion per $\$ \mathbf{1 , 0 0 0}$ in Assessed Property Value Over 30 Year Period | $\$ 1.28$ |
| 14 | Reduced Debt Exclusion for Avg Single Family Home $\mathbf{~} \mathbf{\$ 7 4 5 , 3 1 9}$ Over 30 Year Period | $\$ 956$ |
| 15 | Net Reduction of Debt Exclusion for Avg Single Family Home $\mathbf{\$ 7 4 5 , 3 1 9}$ Over 30 Year Period | $\mathbf{\$ 1 6 0 )}$ |


| $\left\|\begin{array}{c} \text { Line } \\ \# \end{array}\right\|$ | Sample Ranges of Project Costs Recovered through System Development Fees |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Total Probable Estimated Municipal Wastewater Project Cost | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 |
| 2 | \% of Full Project Cost to be Recovered by System Development Fees | 5\% | 10\% | 15\% | 20\% | 25\% | 30\% | 35\% | 40\% | 45\% | 50\% |
| 3 | Portion of Full Project Cost to be Recovered by System Development Fees | \$6,455,000 | \$12,910,000 | \$19,365,000 | \$25,820,000 | \$32,275,000 | \$38,730,000 | \$45,185,000 | \$51,640,000 | \$58,095,000 | \$64,550,000 |
| 4 | Total Residential \& Commercial Bedroom Sewer Units within Project Area | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 |
| 5 | System Development Fee Per Residential Bedroom | \$1,621 | \$3,241 | \$4,862 | \$6,483 | \$8,103 | \$9,724 | \$11,344 | \$12,965 | \$14,586 | \$16,206 |


| $\begin{array}{\|c\|} \hline \text { Line } \\ \# \end{array}$ | System Development Fee Per Bedroom Discount Schedule |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | \% of Full Project Cost to be Recovered by System Development Fees | 5\% | 10\% | 15\% | 20\% | 25\% | 30\% | 35\% | 40\% | 45\% | 50\% |
| 7 | Per Bedroom System Development Fee Years 1-5 | \$667 | \$1,333 | \$2,000 | \$2,667 | \$3,333 | \$4,000 | \$4,667 | \$5,333 | \$6,000 | \$6,667 |
| 8 | Per Bedroom System Development Fee Years 5-10 | \$826 | \$1,651 | \$2,477 | \$3,303 | \$4,128 | \$4,954 | \$5,780 | \$6,605 | \$7,431 | \$8,257 |
| 9 | Per Bedroom System Development Fee Years 10-15 | \$985 | \$1,969 | \$2,954 | \$3,939 | \$4,923 | \$5,908 | \$6,893 | \$7,877 | \$8,862 | \$9,847 |
| 10 | Per Bedroom System Development Fee Years 15-20 | \$1,144 | \$2,287 | \$3,431 | \$4,575 | \$5,718 | \$6,862 | \$8,006 | \$9,149 | \$10,293 | \$11,437 |
| 11 | Per Bedroom System Development Fee Years 20-25 | \$1,303 | \$2,605 | \$3,908 | \$5,211 | \$6,513 | \$7,816 | \$9,119 | \$10,421 | \$11,724 | \$13,026 |
| 12 | Per Bedroom System Development Fee Years 25-30 | \$1,462 | \$2,923 | \$4,385 | \$5,847 | \$7,308 | \$8,770 | \$10,231 | \$11,693 | \$13,155 | \$14,616 |
| 13 | Per Bedroom System Development Fee Years 30+ | \$1,621 | \$3,241 | \$4,862 | \$6,483 | \$8,103 | \$9,724 | \$11,344 | \$12,965 | \$14,586 | \$16,206 |
| 14 | Total Sewer Units Assumed to Connect Over 30 Year Period | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 |
| 15 | Total System Development Fee Revenue Over 30 Year Period - Discounted Fees | \$4,238,528 | \$8,477,056 | \$12,715,583 | \$16,954,111 | \$21,192,639 | \$25,431,167 | \$29,669,694 | \$33,908,222 | \$38,146,750 | \$42,385,278 |
| 16 | Avg Annual System Development Fee Revenue Over 30 Year Period - Discounted Fees | \$141,284 | \$282,569 | \$423,853 | \$565,137 | \$706,421 | \$847,706 | \$988,990 | \$1,130,274 | \$1,271,558 | \$1,412,843 |


| Line \# | Year 1-5 |  | \& Year 30+ |  |  | otal Bedroom System Development Fees |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 | Residential 1 Bedroom | Years 1-5 | \$667 | \$1,333 | \$2,000 | \$2,667 | \$3,333 | \$4,000 | \$4,667 | \$5,333 | \$6,000 | \$6,667 |
|  |  | Years 30+ | \$1,621 | \$3,241 | \$4,862 | \$6,483 | \$8,103 | \$9,724 | \$11,344 | \$12,965 | \$14,586 | \$16,206 |
| 18 | Residential 2 Bedroom | Years 1-5 | \$1,333 | \$2,667 | \$4,000 | \$5,333 | \$6,667 | \$8,000 | \$9,333 | \$10,667 | \$12,000 | \$13,333 |
|  |  | Years 30+ | \$3,241 | \$6,483 | \$9,724 | \$12,965 | \$16,206 | \$19,448 | \$22,689 | \$25,930 | \$29,171 | \$32,413 |
| 19 | Residential 3 Bedroom | Years 1-5 | \$2,000 | \$4,000 | \$6,000 | \$8,000 | \$10,000 | \$12,000 | \$14,000 | \$16,000 | \$18,000 | \$20,000 |
|  |  | Years 30+ | \$4,862 | \$9,724 | \$14,586 | \$19,448 | \$24,310 | \$29,171 | \$34,033 | \$38,895 | \$43,757 | \$48,619 |
| 20 | Residential 4 Bedroom | Years 1-5 | \$2,667 | \$5,333 | \$8,000 | \$10,667 | \$13,333 | \$16,000 | \$18,667 | \$21,333 | \$24,000 | \$26,667 |
|  |  | Years 30+ | \$6,483 | \$12,965 | \$19,448 | \$25,930 | \$32,413 | \$38,895 | \$45,378 | \$51,860 | \$58,343 | \$64,826 |
| 21 | Residential 5 Bedroom | Years 1-5 | \$3,333 | \$6,667 | \$10,000 | \$13,333 | \$16,667 | \$20,000 | \$23,333 | \$26,667 | \$30,000 | \$33,333 |
|  |  | Years 30+ | \$8,103 | \$16,206 | \$24,310 | \$32,413 | \$40,516 | \$48,619 | \$56,722 | \$64,826 | \$72,929 | \$81,032 |
| 22 | Condominium Complex A, 282 Bedrooms | Years 1-5 | \$188,000 | \$376,000 | \$564,000 | \$752,000 | \$940,000 | \$1,128,000 | \$1,316,000 | \$1,504,000 | \$1,692,000 | \$1,880,000 |
|  |  | Years 30+ | \$457,020 | \$914,040 | \$1,371,060 | \$1,828,079 | \$2,285,099 | \$2,742,119 | \$3,199,139 | \$3,656,159 | \$4,113,179 | \$4,570,198 |
| 23 | Condominium Complex B, $\mathbf{3 0 3}$ Bedrooms | Years 1-5 | \$202,000 | \$404,000 | \$606,000 | \$808,000 | \$1,010,000 | \$1,212,000 | \$1,414,000 | \$1,616,000 | \$1,818,000 | \$2,020,000 |
|  |  | Years 30+ | \$491,053 | \$982,106 | \$1,473,160 | \$1,964,213 | \$2,455,266 | \$2,946,319 | \$3,437,373 | \$3,928,426 | \$4,419,479 | \$4,910,532 |
| 24 | Condominium Complex C, 774 Bedrooms | Years 1-5 | \$516,000 | \$1,032,000 | \$1,548,000 | \$2,064,000 | \$2,580,000 | \$3,096,000 | \$3,612,000 | \$4,128,000 | \$4,644,000 | \$5,160,000 |
|  |  | Years 30+ | \$1,254,374 | \$2,508,747 | \$3,763,121 | \$5,017,494 | \$6,271,868 | \$7,526,242 | \$8,780,615 | \$10,034,989 | \$11,289,362 | \$12,543,736 |
| 25 | Retail Property, 32.65 Bedroom Equivalency | Years 1-5 | \$21,767 | \$43,533 | \$65,300 | \$87,067 | \$108,833 | \$130,600 | \$152,367 | \$174,133 | \$195,900 | \$217,667 |
|  |  | Years 30+ | \$52,914 | \$105,828 | \$158,741 | \$211,655 | \$264,569 | \$317,483 | \$370,397 | \$423,311 | \$476,224 | \$529,138 |
| 26 | Restaurant, 238.64 Bedroom Equivalency | Years 1-5 | \$159,093 | \$318,187 | \$477,280 | \$636,373 | \$795,467 | \$954,560 | \$1,113,653 | \$1,272,747 | \$1,431,840 | \$1,590,933 |
|  |  | Years 30+ | \$386,749 | \$773,498 | \$1,160,247 | \$1,546,996 | \$1,933,745 | \$2,320,494 | \$2,707,243 | \$3,093,992 | \$3,480,741 | \$3,867,490 |


| $\begin{gathered} \text { Line } \\ \# \\ \hline \end{gathered}$ | Sample Ranges of Project Costs Recovered through System Development Fees |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Total Probable Estimated Municipal Wastewater Project Cost | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 | \$129,100,000 |
| 2 | \% of Full Project Cost to be Recovered by System Development Fees | 5\% | 10\% | 15\% | 20\% | 25\% | 30\% | 35\% | 40\% | 45\% | 50\% |
| 3 | Portion of Full Project Cost to be Recovered by System Development Fees | \$6,455,000 | \$12,910,000 | \$19,365,000 | \$25,820,000 | \$32,275,000 | \$38,730,000 | \$45,185,000 | \$51,640,000 | \$58,095,000 | \$64,550,000 |
| 4 | Total Residential \& Commercial Bedroom Sewer Units within Project Area | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 |
| 5 | System Development Fee Per Residential Bedroom | \$1,621 | \$3,241 | \$4,862 | \$6,483 | \$8,103 | \$9,724 | \$11,344 | \$12,965 | \$14,586 | \$16,206 |


| $\begin{array}{\|c\|} \hline \text { Line } \\ \# \\ \hline \end{array}$ | System Development Fee Per Bedroom Discount Schedule |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | \% of Full Project Cost to be Recovered by System Development Fees | 5\% | 10\% | 15\% | 20\% | 25\% | 30\% | 35\% | 40\% | 45\% | 50\% |
| 7 | Per Bedroom System Development Fee Years 1-5 | \$667 | \$1,333 | \$2,000 | \$2,667 | \$3,333 | \$4,000 | \$4,667 | \$5,333 | \$6,000 | \$6,667 |
| 8 | Per Bedroom System Development Fee Years 5-10 | \$826 | \$1,651 | \$2,477 | \$3,303 | \$4,128 | \$4,954 | \$5,780 | \$6,605 | \$7,431 | \$8,257 |
| 9 | Per Bedroom System Development Fee Years 10-15 | \$985 | \$1,969 | \$2,954 | \$3,939 | \$4,923 | \$5,908 | \$6,893 | \$7,877 | \$8,862 | \$9,847 |
| 10 | Per Bedroom System Development Fee Years 15-20 | \$1,144 | \$2,287 | \$3,431 | \$4,575 | \$5,718 | \$6,862 | \$8,006 | \$9,149 | \$10,293 | \$11,437 |
| 11 | Per Bedroom System Development Fee Years 20-25 | \$1,303 | \$2,605 | \$3,908 | \$5,211 | \$6,513 | \$7,816 | \$9,119 | \$10,421 | \$11,724 | \$13,026 |
| 12 | Per Bedroom System Development Fee Years 25-30 | \$1,462 | \$2,923 | \$4,385 | \$5,847 | \$7,308 | \$8,770 | \$10,231 | \$11,693 | \$13,155 | \$14,616 |
| 13 | Per Bedroom System Development Fee Years 30+ | \$1,621 | \$3,241 | \$4,862 | \$6,483 | \$8,103 | \$9,724 | \$11,344 | \$12,965 | \$14,586 | \$16,206 |
| 14 | Total Sewer Units Assumed to Connect Over 30 Year Period | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 | 3,983 |
| 15 | Total System Development Fee Revenue Over 30 Year Period - Discounted Fees | \$4,238,528 | \$8,477,056 | \$12,715,583 | \$16,954,111 | \$21,192,639 | \$25,431,167 | \$29,669,694 | \$33,908,222 | \$38,146,750 | \$42,385,278 |
| 16 | Avg Annual System Development Fee Revenue Over 30 Year Period - Discounted Fees | \$141,284 | \$282,569 | \$423,853 | \$565,137 | \$706,421 | \$847,706 | \$988,990 | \$1,130,274 | \$1,271,558 | \$1,412,843 |


| $\begin{array}{\|c\|} \hline \text { Line } \\ \# \\ \hline \end{array}$ | Year 1-5 \& Year 30+ Comparison of Total Bedroom System Development Fees |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 | Residential 1 Bedroom | Years 1-5 | \$667 | \$1,333 | \$2,000 | \$2,667 | \$3,333 | \$4,000 | \$4,667 | \$5,333 | \$6,000 | \$6,667 |
|  |  | Years 30+ | \$1,621 | \$3,241 | \$4,862 | \$6,483 | \$8,103 | \$9,724 | \$11,344 | \$12,965 | \$14,586 | \$16,206 |
| 18 | Residential 2 Bedroom | Years 1-5 | \$1,333 | \$2,667 | \$4,000 | \$5,333 | \$6,667 | \$8,000 | \$9,333 | \$10,667 | \$12,000 | \$13,333 |
|  |  | Years 30+ | \$3,241 | \$6,483 | \$9,724 | \$12,965 | \$16,206 | \$19,448 | \$22,689 | \$25,930 | \$29,171 | \$32,413 |
| 19 | Residential 3 Bedroom | Years 1-5 | \$2,000 | \$4,000 | \$6,000 | \$8,000 | \$10,000 | \$12,000 | \$14,000 | \$16,000 | \$18,000 | \$20,000 |
|  |  | Years 30+ | \$4,862 | \$9,724 | \$14,586 | \$19,448 | \$24,310 | \$29,171 | \$34,033 | \$38,895 | \$43,757 | \$48,619 |
| 20 | Residential 4 Bedroom | Years 1-5 | \$2,667 | \$5,333 | \$8,000 | \$10,667 | \$13,333 | \$16,000 | \$18,667 | \$21,333 | \$24,000 | \$26,667 |
|  |  | Years 30+ | \$6,483 | \$12,965 | \$19,448 | \$25,930 | \$32,413 | \$38,895 | \$45,378 | \$51,860 | \$58,343 | \$64,826 |
| 21 | Residential 5 Bedroom | Years 1-5 | \$3,333 | \$6,667 | \$10,000 | \$13,333 | \$16,667 | \$20,000 | \$23,333 | \$26,667 | \$30,000 | \$33,333 |
|  |  | Years 30+ | \$8,103 | \$16,206 | \$24,310 | \$32,413 | \$40,516 | \$48,619 | \$56,722 | \$64,826 | \$72,929 | \$81,032 |
| 22 | Condominium Complex A, 282 Bedrooms | Years 1-5 | \$188,000 | \$376,000 | \$564,000 | \$752,000 | \$940,000 | \$1,128,000 | \$1,316,000 | \$1,504,000 | \$1,692,000 | \$1,880,000 |
|  |  | Years 30+ | \$457,020 | \$914,040 | \$1,371,060 | \$1,828,079 | \$2,285,099 | \$2,742,119 | \$3,199,139 | \$3,656,159 | \$4,113,179 | \$4,570,198 |
| 23 | Condominium Complex B, $\mathbf{3 0 3}$ Bedrooms | Years 1-5 | \$202,000 | \$404,000 | \$606,000 | \$808,000 | \$1,010,000 | \$1,212,000 | \$1,414,000 | \$1,616,000 | \$1,818,000 | \$2,020,000 |
|  |  | Years 30+ | \$491,053 | \$982,106 | \$1,473,160 | \$1,964,213 | \$2,455,266 | \$2,946,319 | \$3,437,373 | \$3,928,426 | \$4,419,479 | \$4,910,532 |
| 24 | Condominium Complex C, 774 Bedrooms | Years 1-5 | \$516,000 | \$1,032,000 | \$1,548,000 | \$2,064,000 | \$2,580,000 | \$3,096,000 | \$3,612,000 | \$4,128,000 | \$4,644,000 | \$5,160,000 |
|  |  | Years 30+ | \$1,254,374 | \$2,508,747 | \$3,763,121 | \$5,017,494 | \$6,271,868 | \$7,526,242 | \$8,780,615 | \$10,034,989 | \$11,289,362 | \$12,543,736 |
| 25 | Retail Property, $\mathbf{3 2 . 6 5}$ Bedroom Equivalency | Years 1-5 | \$21,767 | \$43,533 | \$65,300 | \$87,067 | \$108,833 | \$130,600 | \$152,367 | \$174,133 | \$195,900 | \$217,667 |
|  |  | Years 30+ | \$52,914 | \$105,828 | \$158,741 | \$211,655 | \$264,569 | \$317,483 | \$370,397 | \$423,311 | \$476,224 | \$529,138 |
| 26 | Restaurant, 238.64 Bedroom Equivalency | Years 1-5 | \$159,093 | \$318,187 | \$477,280 | \$636,373 | \$795,467 | \$954,560 | \$1,113,653 | \$1,272,747 | \$1,431,840 | \$1,590,933 |
|  |  | Years 30+ | \$386,749 | \$773,498 | \$1,160,247 | \$1,546,996 | \$1,933,745 | \$2,320,494 | \$2,707,243 | \$3,093,992 | \$3,480,741 | \$3,867,490 |

